



# SHIPPING & LOGISTICS SUPPORT ALLIANCE

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Lloyds TSB

Commercial

## Financial services for businesses

The relationship you have with your bank can make a real difference to your success. With a Lloyds TSB business bank account you'll have a named business manager and a support team providing expertise and guidance from day one.

### Expert help and guidance.

Our business teams have a wealth of expertise to draw on, along with in-depth knowledge of the business environment and commercial realities. This means we can bring a fresh insight to your plans and will be on hand to suggest 'best practice' solutions gained from experience in dealing with similar situations.

### Quick decisions.

There may be times when you have to be flexible and act quickly to capitalise on opportunities. That's why Lloyds TSB business managers are empowered to make fast decisions when you need them. By taking a more imaginative and professional approach, we can work with you to create the right financial solutions for your business, now and in the future. So whether you need help with deposits, an overdraft, a loan or more specialist services, we will be there to support you.

### International services.

Whether your business already has an international presence or is looking to expand into overseas markets for the first time, we can provide a variety of international services. For instance, you may be looking to pay suppliers, or receive payment from customers overseas. We can suggest ways to ensure you pay what you expect to pay, and receive what you expect to receive - when you expect to receive it. Our regionally-based International Business Managers have specialist experience in helping customers succeed in every aspect of international trade. From understanding and suggesting ways to mitigate risks in foreign markets, to financing successful export sales, or providing support when you're sourcing from suppliers overseas - we can help make your international trading easier, safer and more profitable. To find out more visit: [www.lloydstsb.com/internationalservices/index.asp](http://www.lloydstsb.com/internationalservices/index.asp)

### Supporting UK businesses year after year.

We've been voted 'Bank of the Year' seven years running and this is in recognition of the support we give our business customers and why you can have every confidence when choosing Lloyds TSB Commercial as your business banking provider.

### Contact us

For financial solutions that suit your needs and a relationship you can depend on please contact:

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### Bank of the Year 2005-2011

### FDs' Excellence Awards, supported by the CBI

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